



Cisco Small Business Septembre 2009



For
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Business



François Bersin
Small Business Market Manager

DISTRIWAN®

Programme PDF : Partner Development Funds

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5/ Choisissez le programme Small Business PDF Cash Back Basic

Eligible Programs | **Potential Programs**

Select Program

| Program Name | Program Description |
|---|---|
| <input type="button" value="Select"/> Challenge & Reward Program | Registered Partners are eligible to enroll in the Challenge & Reward Program. The Challenge & Reward Program is a new version of the long standing challenge and reward program with the new discount an more... |
| <input type="button" value="Select"/> Cisco Technology Migration program | Cisco Registered Partners are eligible to enroll in TMP. TMP Program offers an up-front credit provides for the Trade-In Credit to flow to customer to churn installed base. The goal of TMP is to provi more... |
| <input type="button" value="Select"/> Host Agent Program | Cisco Premier, Silver or Gold Certified Partners are eligible to enroll in Host Agent program. The Host-Agent Program enables Cisco partners to establish an agency relationship with other Cisco certifi more... |
| <input type="button" value="Select"/> SP Video Sales Promotion | Cisco Registered Partners are eligible to enroll in the SP Video Sales Promotion. SP Video Sales Promotion is aligned with Digital Media Networks (DMN) / Access Transport Technology Group (ATTO) (form more... |
| <input type="button" value="Select"/> WebEx Collaborative Resale Program | The WebEx Collaborative Resale Program requires an invitation from a WebEx CAM. Unsolicited applications will be denied. The WebEx Collaborative Resale Program enables partners to resell select WebEx more... |
| <input type="button" value="Select"/> Small Business PDF Cash Back Basic | Cisco Registered Partners without specializations or certifications are eligible to enroll in Small Business PDF Cashback Basic. Cisco Small Business Partner Development Funds (PDF) is a comprehensiv more... |



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Small Business PDF Cash Back Basic (L'inscription n'a pas été envoyée)

Nom du partenaire : **Small**
ID d'inscription # **15650**
Créé par **François BERSIN** le **08-Sep-2009**

[+ Afficher l'activité d'inscription](#)

[- Supprimer](#) [Archived](#)

[Qui est concerné ?](#) [Mentions légales](#) [Vérifier et envoyer](#)

Le partenaire

*Champ obligatoire

Nom et adresse du partenaire :

Small
adresse
code postal ville

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mon
profil utilisateur :



Contact du partenaire: *

Prénom: * Nom: *

Titre: *

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✓ Mentions légales *

Accepted By: _____
Accepted On: _____

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[Accueil de l'inscription au programme](#)

Small Business PDF Cash Back Basic (L'inscription n'a pas été envoyée)

Nom du partenaire :
ID d'inscription # **15650**
Créé par le **08-Sep-2009**

[Afficher l'activité d'inscription](#)

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[Qui est concerné ?](#) [Mentions légales](#) [Vérifier et envoyer](#)

Résumé de l'inscription

Informations relatives à l'inscription:

L'inscription est prête à être envoyée.


- ✓ Qui est concerné ? : [Modifier](#)
- ✓ Mentions légales: [Modifier](#)

[Envoyer la demande](#)

Commentaires sur cette in

Aucun commentaire

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PARTNER PROGRAM ENROLLMENT (PPE)

Envoi confirmé

Merci d'avoir envoyé votre demande d'inscription.

Vous recevrez un e-mail lorsque Cisco aura approuvé cette demande pour le programme Small Business PDF Cash Back Basic.

ID d'inscription # **15650**
Créé par le **08-Sep-2009**

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Comment cela fonctionne :

A chaque fin de trimestre fiscal Cisco, les partenaires éligibles recevront un paiement correspondant à l'équivalent des remises associées à la somme des produits achetés chez les grossistes Cisco officiels.

Montant minimum a atteindre : 150\$ par trimestre (maxi 5000\$)
soit sur un trimestre, par exemple, 30 produits associés à une remise de 5\$

Exemples : 5\$ pour RV042-EU // WAP4410N-G5 // SPA962-EU
10\$ pour SLM248P-G5 // NSS2050-G5
30\$ pour BLKR-SVB-50U-1Y

Liste des produits éligibles disponible sur le site Cisco



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Comment cela fonctionne :

A chaque fin de trimestre fiscal Cisco, les partenaires éligibles recevront un paiement correspondant à l'équivalent des remises associées à la somme des produits achetés chez les grossistes Cisco officiels.

Montant minimum a atteindre : 150\$ par trimestre (maxi 5000\$)
soit sur un trimestre, par exemple, 30 produits associés à une remise de 5\$

Exemples : 10\$ pour ASA5505-50-BUN-K8

20\$ pour WS-C2960-24LT-L

30\$ pour BLKR-SVB-50U-1Y

Liste des produits éligibles disponible sur le site partenaire Cisco



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Partner Summary | Program Summary | Eligible Bookings | Payment

Program: Partner: Country Group: Country: Quarter: 'Q1 FY2010'

Currency Type: USD

| Partner | Country Group | Country | Quarter | Program | Partner Currency Code | Eligible Bookings | Potential Payment | Calculated Payment | Additional Claims |
|--------------|---------------|---------|------------|--|-----------------------|-------------------|-------------------|--------------------|-------------------|
| FULL CONCEPT | FRANCE | | Q1 FY 2010 | Small Business PDF Cash Back Basic | USD | 725.67 | 15.00 | | |

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Appendix: Eligible Product List

| Product Family | Product SKU | Product Description | Payout Amount Per Product Sold (US\$) |
|----------------|--------------|---|---------------------------------------|
| ACCS | RPS1000-EU | 380W Redundant Power Supply Unit | 15 |
| GTWY | RV042-EU | 10/100 4-Port VPN Router | 5 |
| GTWY | RV042-UK | 10/100 4-Port VPN Router | 5 |
| GTWY | RV082-EU | 10/100 8-Port VPN Router | 5 |
| GTWY | RV082-UK | 10/100 8-Port VPN Router | 5 |
| GTWY | RVL200-EU | 4-Port SSL/IPSec VPN Router | 5 |
| GTWY | RVL200-UK | 4-Port SSL/IPSec VPN Router | 5 |
| IPCAM | PVC2300-EU | Business Internet Video Camera with Audio and PoE | 5 |
| IPCAM | WVC210-G5 | Wireless-G PTZ Internet Camera with 2-Way Audio | 5 |
| IPCAM | WVC2300-EU | Wireless-G Business Internet Video Camera with Audio | 5 |
| MANSW | MFELX1 | 100 Base-LX Mini-GBIC SFP Transceiver | 5 |
| MANSW | MGBLH1 | Gigabit Ethernet LH Mini-GBIC SFP Transceiver | 5 |
| MANSW | SFE1000P-EU | 8-port 10/100 Ethernet Switch with PoE | 5 |
| MANSW | SFE1000P-UK | 8-port 10/100 Ethernet Switch with PoE | 5 |
| MANSW | SFE2000-EU | 24-port 10/ 100 Ethernet Switch | 5 |
| MANSW | SFE2000P-EU | 24-port 10/ 100 Ethernet Switch with PoE | 10 |
| MANSW | SFE2010-G5 | 48-port 10/100 Stackable Ethernet Switch | 10 |
| MANSW | SFE2010P-G5 | 48-port 10/100 Stackable Ethernet Switch with PoE | 20 |
| MANSW | SGE2000-EU | 24-port 10/ 100/ 1000 Gigabit Switch | 10 |
| MANSW | SGE2000P-EU | 24-port 10/ 100/ 1000 Gigabit Switch with PoE | 15 |
| MANSW | SGE2010-G5 | 48-port 10/ 100/1000 Gigabit Stackable Switch | 25 |
| MANSW | SGE2010P-G5 | 48-port 10/100/ 1000 Gigabit Stackable Switch with PoE | 30 |
| MANSW | SRW2008-EU | 8-port 10/100/1000 Gigabit Switch with WebView | 5 |
| MANSW | SRW2008MP-EU | 8-port 10/100/1000 Gigabit Switch WebView Maximum Power PoE | 5 |
| MANSW | SRW2008MP-UK | 8-port 10/100/1000 Gigabit Switch WebView Maximum Power PoE | 5 |
| MANSW | SRW2008P-EU | 8-port 10/100/1000 Gigabit Switch with WebView and PoE | 5 |
| MANSW | SRW2008P-UK | 8-port 10/100/1000 Gigabit Switch with WebView and PoE | 5 |
| MANSW | SRW2008-UK | 8-port 10/100/1000 Gigabit Switch with WebView | 5 |
| MANSW | SRW2016-EU | 16-Port 10/100/1000 Gigabit Switch with WebView | 5 |
| MANSW | SRW2016-UK | 16-Port 10/100/1000 Gigabit Switch with WebView | 5 |
| MANSW | SRW2024-EU | 24-Port 10/100/1000 Gigabit Switch with WebView | 10 |

| | | | |
|--------|---------------|--|----|
| MANSW | SRW2024P-EU | 24-port 10/100/1000 Gigabit Switch with WebView and PoE | 15 |
| MANSW | SRW2024P-UK | 24-port 10/100/1000 Gigabit Switch with WebView and PoE | 15 |
| MANSW | SRW2024-UK | 24-Port 10/100/1000 Gigabit Switch with WebView | 10 |
| MANSW | SRW2048-EU | 48-Port 10/100/1000 Gigabit Switch with WebView | 15 |
| MANSW | SRW2048-UK | 48-Port 10/100/1000 Gigabit Switch with WebView | 15 |
| MANSW | SRW208G-EU | 8-port 10/100 Ethernet Switch with WebView, Expansion Slots | 5 |
| MANSW | SRW208G-UK | 8-port 10/100 Ethernet Switch with WebView, Expansion Slots | 5 |
| MANSW | SRW208L-EU | 8-Port 10/100 Ethernet Switch WebView, 100Base-LX Uplink | 5 |
| MANSW | SRW208MP-EU | 8-port 10/100 Ethernet Switch WebView, Maximum Power PoE | 5 |
| MANSW | SRW208MP-UK | 8-port 10/100 Ethernet Switch WebView, Maximum Power PoE | 5 |
| MANSW | SRW208P-EU | 8-port 10/100 Ethernet Switch with WebView and PoE | 5 |
| MANSW | SRW208P-UK | 8-port 10/100 Ethernet Switch with WebView and PoE | 5 |
| MANSW | SRW224G4-EU | 24-Port 10/100 + 4 Port Gigabit, 2 Combo SFP Switch WebView | 5 |
| MANSW | SRW224G4P-EU | 24-port 10/100 + 4-Port Gigabit Switch WebView and PoE | 5 |
| MANSW | SRW224G4P-UK | 24-port 10/100 + 4-Port Gigabit Switch WebView and PoE | 5 |
| MANSW | SRW224G4-UK | 24-port 10/100 + 4-Port Gigabit Switch with WebView | 5 |
| MANSW | SRW248G4-EU | 48-Port 10/100 + 4 Port Gigabit, 2 Combo SFP Switch WebView | 5 |
| MANSW | SRW248G4P-EU | 48-port 10/100 + 4-Port Gigabit Switch with WebView and PoE | 15 |
| MANSW | SRW248G4P-UK | 48-port 10/100 + 4-Port Gigabit Switch with WebView and PoE | 15 |
| MANSW | SRW248G4-UK | 48-Port 10/100 + 4 Port Gigabit, 2 Combo SFP Switch WebView | 5 |
| NSS | HDT0250 | Spare NAS Drive Tray with 250GB Drive For NSS Series NAS | 5 |
| NSS | HDT0500 | Spare NAS Drive Tray with 500GB Drive For NSS Series NAS | 5 |
| NSS | NSS2000-G5 | 2 Bay Gigabit Network Storage System Chassis | 5 |
| NSS | NSS2050-G5 | 2 Bay Gigabit Network Storage System with 500GB RAID | 10 |
| NSS | NSS4000-EU | 4 Bay Gigabit Network Storage System Chassis | 15 |
| NSS | NSS4100-EU | 4 Bay Gigabit Network Storage System Chassis With 1.0TB RAID | 25 |
| NSS | NSS8000-EU | 4 Bay Advanced Gigabit Network Storage System Chassis | 20 |
| NSS | NSS6100-EU | 4 Bay Advanced Gigabit Network Storage System, 1.0 TB RAID | 35 |
| SMRTSW | SLM2024-G5 | 24-port 10/100/1000 Gigabit Smart Switch with 2 combo SFPs | 5 |
| SMRTSW | SLM2048-G5 | 48-port 10/100/1000 Gigabit Smart Switch with 2 combo SFPs | 15 |
| SMRTSW | SLM224G4PS-G5 | 24-port 10/100 4-port Gigabit Stackable Smart Switch POE | 5 |

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Programme PDF : Liste des Produits / Non Contractuelle

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| | | | |
|-----------|-----------------|--|----|
| SMRTSW | SLM224G4S-G5 | 24-port 10/100 4-port Gigabit Stackable Smart Switch 2 SFPs | 5 |
| SMRTSW | SLM224G-G5 | 24-port 10/100 2-port Gigabit Smart Switch with 2 combo SFPs | 5 |
| SMRTSW | SLM224P-G5 | 24-port 10/100 2-port Gigabit Smart Switch 2 combo SFPs PoE | 5 |
| SMRTSW | SLM248G4PS-G5 | 48port 10/100 4port Gigabit Stackable Smart Switch 2 SFP PoE | 15 |
| SMRTSW | SLM248G4S-G5 | 48port 10/100 4port Gigabit Stackable Smart Switch 2 SFPs | 10 |
| SMRTSW | SLM248G-G5 | 48-port 10/100 + 2-port Gigabit Smart Switch, 2 combo SFPs | 10 |
| SMRTSW | SLM248P-G5 | 48-port 10/100 2-port Gigabit Smart Switch 2 combo SFPs PoE | 10 |
| SWAPP | LBACDP15 | SW Continuous Data Protection Data Backup 15-user license | 10 |
| SWAPP | LBACDP25 | SW Continuous Data Protection Data Backup 25-user license | 15 |
| SWAPP | LBATMPG25 | ProtectLink Gateway Security Service 25-seat License | 10 |
| SWAPP | LBATMPG25RNWL | ProtectLink Gateway Security Service 25-seat License Renewal | 10 |
| UNMNGSW | SR2016-EU | 16-Port 10/100/1000 Gigabit Switch | 5 |
| UNMNGSW | SR2016-UK | 16-Port 10/100/1000 Gigabit Switch | 5 |
| UNMNGSW | SR2024C-EU | 24-Port 10/100/1000 Gigabit Switch | 5 |
| UNMNGSW | SR2024C-UK | 24-Port 10/100/1000 Gigabit Switch | 5 |
| UNMNGSW | SR2024-EU | 24-Port 10/100/1000 Gigabit Switch | 5 |
| UNMNGSW | SR2024-UK | 24-Port 10/100/1000 Gigabit Switch | 5 |
| UNMNGSW | SR224G-EU | 24-Port 10/100, 2-Port Gigabit Switch with 2 miniGBIC | 5 |
| UNMNGSW | SR224G-UK | 24-Port 10/100, 2-Port Gigabit Switch with 2 miniGBIC | 5 |
| WAP | WAP2000-G5 | Wireless-G Access Point with Power Over Ethernet | 5 |
| WAP | WAP200E-EU | Wireless-G Exterior Access Point with Power Over Ethernet | 5 |
| WAP | WAP4410N-G5 | Wireless-N Access Point with Power Over Ethernet | 5 |
| WAPGTWY | WRVS4400N-EU | Wireless-N Gigabit Security Router with VPN | 5 |
| WAPGTWY | WRVS4400N-UK | Wireless-N Gigabit Security Router with VPN | 5 |
| METROE | SPS208G-G5 | 8-port 10/100 + 2-Port Gigabit SP Switch | 5 |
| METROE | SPS224G4-G5 | 24-port 10/100 + 4-Port Gigabit SP Switch | 5 |
| METROE | SPS2024-G5 | 24-Port 10/100/1000 Gigabit SP Switch | 10 |
| IPPHONE | SPA962-EU | 6-Line IP Telephone with 2-Port Switch, PoE and Display | 5 |
| SBPHONE | SPA525G | 5 Line IP Phone with Color Display, PoE, 802.11g | 5 |
| Switching | WS-C2960-24LT-L | Catalyst 2960 24 10/100 (8 PoE) + 2 1000T LAN Base Image | 20 |
| Switching | WS-C2960-24PC-L | Catalyst 2960 24 10/100 PoE + 2 T/SFP LAN Base Image | 35 |
| Switching | WS-C2960-24-S | Catalyst 2960 24 10/100 LAN Lite Image | 10 |
| Switching | WS-C2960-24TC-S | Catalyst 2960 24 10/100 + 2 T/SFP LAN Lite Image | 15 |
| Switching | WS-C2960-48TC-S | Catalyst 2960 48 10/100 + 2 T/SFP LAN Lite Image | 30 |
| Switching | WS-C2960-48TT-S | Catalyst 2960 48 10/100 + 2 1000T LAN Lite Image | 20 |
| Switching | WS-C2960-8TC-L | Catalyst 2960 8 10/100 + 1 T/SFP LAN Base | 10 |

| | | Image | |
|-----------|--------------------|---|----|
| Switching | WS-C2960-8TC-S | Catalyst 2960 8 10/100 + 1 T/SFP LAN Lite Image | 10 |
| Switching | WS-C2960G-48TC-L | Catalyst 2960 48 10/100/1000, 4 T/SFP LAN Base Image | 70 |
| Switching | WS-C2960G-8TC-L | Catalyst 2960 7 10/100/1000 + 1 T/SFP LAN Base | 15 |
| Switching | WS-C2960PD-8TT-L | Catalyst 2960 8 10/100 + 1 1000T (PoE Input) LAN Base Image | 10 |
| Wireless | AIR-AP1131AG-E-K9 | 802.11a, .11g AP, Int Radios, Ants, ETSI Cnfg | 10 |
| Routing | C1841-3G-G | 1841 bundle w/HWIC-3G-GSM, IP Base, 64FL/128DR | 25 |
| Routing | CISCO877W-G-E-K9 | ADSL Security Router with wireless 802.11g ETSI compliant | 10 |
| Routing | CISCO881GW-GN-E-K9 | Cisco 881G Ethernet Sec Router w/ 3G B/U 802.11n ETSI Comp | 20 |
| Routing | CISCO881W-GN-E-K9 | Cisco 881 Ethernet Sec Router 802.11n ETSI Comp | 10 |
| Routing | CISCO888G-K9 | Cisco 888 G.SHDSL Sec Router w/ 3G B/U | 25 |
| Routing | CISCO888W-GN-E-K9 | Cisco888 G.SHDSL Sec Router ISDN B/U 802.11n ETSI Comp | 20 |
| Security | ASA5505-50-BUN-K8 | ASA 5505 Appliance with SW, 50 Users, 8 ports, DES | 10 |
| Security | ASA5505-50-BUN-K9 | ASA 5505 Appliance with SW, 50 Users, 8 ports, 3DES/AES | 10 |
| Security | ASA5505-BUN-K9 | ASA 5505 Appliance with SW, 10 Users, 8 ports, 3DES/AES | 5 |
| Security | ASA5505-K8 | ASA 5505 Appliance with SW, 10 Users, 8 ports, DES | 5 |
| Security | ASA5505-SEC-BUN-K8 | ASA 5505 Sec Plus Appliance with SW, UL Users, HA, DES | 20 |
| Security | ASA5505-SEC-BUN-K9 | ASA 5505 Sec Plus Appliance with SW, UL Users, HA, 3DES/AES | 20 |
| Security | ASA5505-SSL10-K9 | ASA 5505 VPN Edition w/ 10 SSL Users, 50 FW Users, 3DES/AES | 25 |
| Security | ASA5505-SSL25-K9 | ASA 5505 VPN Edition w/ 25 SSL Users, 50 FW Users, 3DES/AES | 45 |
| Security | ASA5505-SW-10-50= | ASA 5505 10-to-50 User upgrade software license | 5 |
| Security | ASA5505-SW-10-UL= | ASA 5505 10-to-Unlimited User upgrade software license | 5 |
| Security | ASA5505-SW-50-UL= | ASA 5505 50-to-Unlimited User upgrade software license | 5 |
| Security | ASA5505-UL-BUN-K8 | ASA 5505 Appliance with SW, UL Users, 8 ports, DES | 10 |
| Security | ASA5505-UL-BUN-K9 | ASA 5505 Appliance with SW, UL Users, 8 ports, 3DES/AES | 10 |
| Routing | CISCO1841-HSEC/K9 | 1841 Security bundle w/AIM-VPN, Adv. IP Svcs,64FL/256DR | 35 |
| Routing | CISCO1841-SEC/K9 | 1841 Security Bundle, Adv. Security,64FL/256DR | 30 |
| Routing | CISCO871-K9 | Dual Ethernet Security Router | 10 |
| Routing | CISCO871-SEC-K9 | Cisco 871 Security Bundle with Advanced IP Services | 10 |
| Routing | CISCO876-K9 | ADSLolSDN Security Router | 10 |
| Routing | CISCO876-SEC-I-K9 | Cisco 876 Security Bundle with Advanced Enterprise features | 10 |
| Routing | CISCO876-SEC-K9 | Cisco 876 Security Bundle with Advanced IP Services | 10 |

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| | | | |
|---------|--------------------|--|----|
| Routing | CISCO877-K9 | ADSL Security Router | 10 |
| Routing | CISCO877-SEC-K9 | Cisco 877 Security Bundle with Advanced IP Services | 10 |
| Routing | CISCO878-K9 | G.SHDSL Security Router | 10 |
| Routing | CISCO878-SEC-K9 | Cisco 878 Security Bundle with Plus Feature Set | 10 |
| Routing | CISCO881G-K9 | Cisco 881G Ethernet Sec Router w/ 3G B/U | 15 |
| Routing | CISCO881-K9 | Cisco 881 Ethernet Sec Router | 10 |
| Routing | CISCO881-SEC-K9 | Cisco 881 Ethernet Sec Router w/ Adv IP Services | 10 |
| Routing | CISCO888-K9 | Cisco888 G.SHDSL Sec Router w/ ISDN B/U | 15 |
| Routing | CISCO888-SEC-K9 | Cisco888 G.SHDSL Sec Router w/ ISDN B/U w/ Adv IP Services | 15 |
| Routing | CISCO1841-SHDSL-V3 | 1841 bundle, WIC-1SHDSL-V3, IPB, 32F/128D | 20 |
| Routing | CISCO1841-T1 | 1841 bundle w/WIC-1DSU-T1-V2, IP Base, 32FL/128DR | 30 |
| Routing | CISCO851-K9 | Ethernet SOHO Security Router | 5 |
| Routing | CISCO851W-G-E-K9 | Dual E Security Router with 802.11g ETSI Compliant | 5 |
| Routing | CISCO857-K9 | ADSL SOHO Security Router | 5 |
| Routing | CISCO857W-G-E-K9 | ADSL SOHO Security Router with 802.11g | 5 |
| Routing | CISCO871W-G-E-K9 | Dual E Security Router with 802.11g ETSI Compliant | 10 |
| Routing | CISCO876W-G-E-K9 | ADSLoSDN Security Router w/wireless 802.11g ETSI compliant | 10 |
| Routing | CISCO878W-G-E-K9 | G.SHDSL Security Router with wireless 802.11g ETSI compliant | 10 |
| Routing | CISCO888GW-GN-E-K9 | Cisco 888 G.SHDSL Sec Router w/ 3G B/U 802.11n ETSI Comp | 30 |
| Routing | CISCO861W-GN-E-K9 | Cisco 861 Ethernet Security Router 802.11n ETSI Compliant | 10 |
| Routing | CISCO861-K9 | Cisco 861 Ethernet Security Router | 5 |
| Routing | C1841-3G-G-SEC/K9 | Cisco1841, HWIC-3G-GSM, 64MB FL /256MB DRAM, Adv Security | 35 |
| Routing | C2811-3G-G-SEC/K9 | Cisco 2811, HWIC-3G-GSM, 64MB FL /256MB DRAM, Adv Security | 45 |
| BLKR | BLKR-SVB-50U-1Y | Cisco Spam and Virus Blocker - 50 User - 1 year | 30 |
| BLKR | BLKR-SVB-100U-1Y | Cisco Spam and Virus Blocker - 100 User - 1 year | 35 |

